

Marco Cincotti, mechanical and naval engineer who worked for more than 30 years in Loss Adjusting and Risk Management sector.

Co-founder and honor **AIPAI** President, *Associazione Italiana Periti liquidatori Assicurativi Incendio e Rischi Diversi*, he drove it out from very difficult periods and managed to give it a stable position among the most important national and international institutions of the sector such as INSURANCE COMPANIES, ANIA, FUEDI, CINEAS, PROTEZIONE CIVILE and CoLAP.

At international level Marco Cincotti represented **AIPAI** in **FUEDI** since its foundation in 1973. He was appointed President in 1995/96 and in 2003/04.

Chairman of the Disaster Committee FUEDI, founded in 2003 to satisfy the need of insurance companies and government institutions of obtaining standard, homogenous and prompt surveys of losses provoked by catastrophic events.

FUEDI, *European Federation of National Associations of Professional Loss Adjusters* is the only European Network officially recognized and which represents expert from Associations belonging to the different countries of the European Union.

Not only was Marco Cincotti a Fuedi **ELAE** (*European Loss Adjusting Expert*) at European level but also one of the Three members **FUEDI** Fellow **IFAA** (*International Federation of Adjusting Associations*), loss adjusters recognized all over the world.

CINEAS Vice President – *Consorzio Universitario per l'Ingegneria nelle Assicurazioni* - and Teacher of "L'Istituto della Perizia Assicurativa" at Politecnico of Milano.

Marco Cincotti was responsible for the Memorandum of Understanding signed on 29th of July between **CINEAS** and **Dipartimento della Protezione Civile della Presidenza del Consiglio dei Ministri** to spread the training and above all to manage the emergency and the evaluation of damages in case of natural disasters.

Since 2009, in **CINEAS**, he worked as point of **reference for the Protezione Civile** for "Progetto Abruzzo" in the coordination and economic evaluation of damages suffered by people living in Abruzzo after the Aquila Earthquake.

He took part in the creation of national and international projects and he participated as speaker in the most important conventions of ANIA, AIBA, ANRA, CNEL, CEA, FFSA, CNPR, UNESCO, Munich Re, PartnerRe Ltd, AON RE, RIB, Camera dei Deputati, Politecnico di Milano, Dipartimento della Protezione Civile.